OCONUS

Dr. Ernie McCallister



DISAM/DI Priorities

```
#1 DIACAP - SAN TMS SAARMS SCIRMS
SCWD
#1 Rewrite SAN TMS SAARMS SCIRMS SCWD
#1 SCM-0 expansion
#1 Online learning development
#1 SCM-LO new development
#1 SCM-AO new development
#2 METs
#3 SAM-I
#4 SAM-TO/TM
#5 SPP-D
#6 SAM-AT
```



SCM-0

Mr. Gary Taphorn



SCM-O Objectives

The Overseas Course (SCM-O) provides a functional knowledge of security cooperation and security assistance policies and procedures for DoD personnel with assignments to overseas **Security Cooperation Organizations** (SCOs), Defense Attaché Offices (DAOs), the geographic combatant commands (GCCs) and their component elements. As an integral part of their studies, students are acquainted with current issues in US foreign policy and international affairs, **USG** business management practices in oreign Military Sales, and the full

SCM-O Target Audience

- Security Cooperation Officers (149 countries)
- SDO/DATTs
- Bilateral Affairs Officers (BAOs)
- GCC desk officers to be trained by new SCM-AO course
- FSNs no longer eligible (trained in new SCM-LO)



SCM-O Lesson Topics -- Legacy Curriculum ---

Intro to SC

- Int'l Training
- SCO Responsibilities
 FMS Process
- Embassy Country Team LOA Terms & Conditions
- Legislation

- Logistics
- SC Planning (1.5 hours) Finance
- Technology Transfer
- End Use Monitoring

Acquisition

- SCIP
- Armaments Cooperation MS vice DCS
- Int'l Programs Security Resource Management
- Capstone



SCM-O Lesson Topics -- New Curriculum --

- Baseline Exercise
- Diplomatic Status
- Diplomatic Attire
- Protocol
- Protocol Dining
- ACSAs (expanded)
- Actionable LORs
- Pre-LOR Planning
- SC Planning (expanded)/Disaster Relief
- EDA and Drawdown

- Pseudo-Case Process
- Visitor Management
- Dealing with Press
- Ethics
- Crisis Management
- Combined Exercise Exec
- Mil-to-Mil Event Exec
- Humanitarian Assist



SCM-O New Curriculum -- Major Initiatives -SCIP

- Permanent accounts now established with DSADC
- SCIP access expanded from 1 to 3 sessions:
 - FMS Process (Case Information)
 - FMS Process (Log, Finance, SCMS)
 - End-Use Monitoring

Pseudo Process

BPC Programs - additional 2 hours

SCM-O New Curriculum -- Major Initiatives --

SC Planning

- Expanded from 1 to 4 blocks, including 3-hour PE
 - National Guidance Documents
 - SCO Planning and Forecasting Tools
 - Capabilities-Based Planning
 - Country Needs Assessment



SCM-O New Curriculum -- Major Initiatives --

Humanitarian Assistance/Disaster Relief

- Entirely new addition to DISAM curriculum
 - Intro to HA/Terms and Actors
 - HA and Humanitarian Civic Assistance (HCA)
 - Foreign Disaster Relief/Emergency Response
 - Intro to NGOs



SCM-O New Curriculum -- Major Initiatives --

Consultations and Briefings

- New DSCA requirement for graduation
- Coordinated with DSCA/Strategy each class
- "Brown bag" VTC with desk officers from...
 - DSCA
 - OSD
 - Joint Staff
 - MILDEPs



SCM-0 -- Outside Speakers --

Legacy (5)

- DIA/JMAS
- DIILS
- ALESA
 - Vendor Perspective
- Veteran SCO Chief
 - SCO Perspective
- Flag rank/SES
 - Exec Perspective

New Additions (3)

- State PM (VTC)
- USSOCOM
- DTRA/SALW (VTC)



Day One

Course Intro, DISAM Mission, Intro to Security Cooperation, Embassy Country Team, Regional Studies

Day Two

 SCIP Registration, Baseline Exercise, SCO Responsibilities, Diplomatic Status, Regional Studies

Day Three

Intro to SC Programs, Defense Attache Program, Technology Transfer, Planning 1: National Guidance Documents



Day Four

Planning 2: SCO Planning Tools, Planning 3: Capabilities-Based Planning, Regional Studies

Day Five

SCO Perspective on SC, Planning 4: Practical Exercise (Country Needs Assessment), Combined Exercise Program execution, Milto-Mil Program execution

Day Six

Foreign Military Sales Process, Civilian Diplomat Attire



Day Seven

LOA Terms & Conditions, SCIP and SCIP PE, Acquisition for FMS, Regional Studies

Day Eight

 Acquisition: ACSA, Int'l Armaments Coop, FMS Process PE, Acquisition PE, DoS VTC, Comparison DCS and FMS, Intro to Protocol, Advanced IACP (selected students), Int'l Programs Security, Protocol Dining (selected)

Day Nine

Int'l logistics, Excess Defense Articles and Emergency Drawdown, Logistics PE, Ethics



Day Ten

FMS Financial Management, Dealing with the Press, Quiz 1, Regional Studies

Day Eleven

 SCO Resource Management, Int'l Training Management, Training PE, FMS LORs, Pre-LOR log planning, Personnel & Admin (selected)

Day Twelve

Human Rights Awareness, LOR PE, FMS Pseudo Case process and PE, ICASS (selected)



Day Thirteen

End-Use Monitoring and EUM PE, Visitor Management, Vendor Perspectives, Regional Studies

Day Fourteen

 Crisis Management, Humanitarian Assistance, Regional Studies (AFG only), Capstone Exercise, Advanced Resource Mgmt (selected)

Day Fifteen

 Humanitarian Assistance (Foreign Disaster Relief/Emergency Response, Intro to NGOs), Quiz 2, Executive Perspective on SC, Survey



- Day Sixteen
 - AFSAC visit, Advanced Logistics and PE
- Day Seventeen
 - Adv Int'l Training
- Day Eighteen
 - Adv Int'l Training
- Day Nineteen
 - SAARMS Property Mgmt, SAARMS Budget Prep and Execution Exercise



SCM-O Student Feedback

- Met Course Objectives
 - **4.37**
- Relevance to Current Position
 - **4.44**
- Quality of Instruction
 - **4.44**



FY 11 Averages

Student Feedback

- I am really thankful that I was able to attend this course. I think I will look back on this for the rest of my career...
- Having no previous experience, I am happy to say that I am quite sure I not only use but find all the information helpful. Great intro into how everyone fits together to complete the mission and ensure the "Boss" is happy.
- Before attending this course I had no ideal what I would be doing at my next assignment, nor had I ever heard of security cooperation. But now I'm excited and looking forward to the assignment and applying the knowledge received from this training.

SCM-O Issues

- Survey of graduates in May-June
- Integration of curriculum with SCM-AO
- Access to "classified" info



Proposed SCM-O Changes

- Comprehensive Practical Exercise
 - Begin integrating stand-alone PEs into a comprehensive practical exercise
- Enhance Regional Seminar Curriculum
 - Incorporate Cs & Bs into Regional Seminars.
- "Classified" Discussion
 - Begin integration of "classified" presentation, discussions and/or documents



Questions



SCM-LO

Mr. Bob VanHorn



SCM-LO Objectives

Provide a functional knowledge of security cooperation and security assistance policies and procedures for Locally Employed Staff* (LE Staff) who work in Security Cooperation Offices (SCOs) in U.S. embassies around the world.

*LE Staff were formerly known as Foreign Service Nationals (FSNs) or Personal Services Agreement personnel (PSAs).



SCM-LO Target Audience

SCM-LO is designed specifically for the LE Staff audience.

Therefore, effective 1 October 2011, LE Staff are NOT eligible for any courses in DISAM's International Purchaser curriculum or for the Security Cooperation Management Overseas course (SCM-O).



SCM-LO Prerequisites

- Complete SCM-OC prior to registering for SCM-LO.
- Have a current and active SAN account with TMS access prior to arriving at DISAM.
- SCIP registration not required, but students are encouraged to bring SCIP tokens if they have them.

Day One

- Introduction to SCM-LO, DISAM, WPAFB, and the USA.
- Security Cooperation Legislation and Policy
- Security Cooperation Organizations

Day Two

- Security Cooperation Programs
- Technology Transfer, End Use Monitoring, and Third Party Transfer
- Introduction to the Security Cooperation Information Portal (SCIP)



Day Three

FMS Process

Day Four

- FMS Process Exercises (including SCIP)
- LOA Terms and Conditions
- Acquisition for FMS
- International Armaments Cooperation Programs
- Introduction to FMS Logistics



Day Five

- Introduction to FMS Logistics
- Introduction to FMS Financial Management
- Direct Commercial Sales vs. FMS

Day Six (Saturday)

FSP Practicum

Day Seven

- Introduction to Resource Management
- Introduction to Training Management



- Days Eight Nine
 - Advanced International Training
- Day Ten
 - SCO Property Management
 - SCO Budget Preparation and Execution





SCM-LO Student Feedback

- Met Course Objectives
 - **4.61**
- Relevance to Current Position
 - **4.41**
- Quality of Instruction
 - **4.57**



FY 11 Averages

SCM-LO Issues

- So much material, so little time.
- Right mix of topics in curriculum.
- Combining SCM-LO and SCM-O for days 8-10 results in a crowded classroom.
- Lack of FSP opportunities.
- Long-term demand.



Proposed SCM-LO Changes

- Reevaluate mix of topics in SCM-LO syllabus.
- Delink SCM-LO and SCM-O?
- SCM-LO concurrent with SAM-I?



Questions



SCM-AO

CDR Ed McFarland



SCM-AO Objectives

The Action Officer Course (SCM-AO) provides functional knowledge of security cooperation/ security assistance planning considerations, authorities, funding and roles of the Department of Defense (DoD Department of State (DoS) and other members of the U.S. government interagency.

Recommendation Focus Area 3 (SCRTF) Phase 1
Report:

1.2.6 DSCA develops training/education programs that enable DoD to grow expertise in security cooperation/security assistance authorities, funding, and roles of DoD and DoS.

Security Cooperation Reform Phase 1 Report



July 2011 Security Cooperation Reform Task Force

SCM-AO Target Audience

- DoD personnel assigned to:
 - Office of the Secretary of Defense (O
 - Joint Staff (JS)
 - Military Department (MILDEP) Headquarter GCCs
 - Geographic Combatant Commander (GCC)
- DoD component commands, other DoD entities
 - Includes training and education institutions
- Other USG interagency staffs who have a role and/or responsibility in Security Cooperation / Security



DoD

SCM-AO Curriculum

- Five (5) days Offered once a year at each GCCs and in Washington, D.C.
- Core curriculum from current SCM-O and Executive tutorial course
- Practical application narratives (HQ staff)
- NO regional seminars
- Limited depth on Security Assistance Process, Logistics, and Finance
- Limited instruction on SCO Ops topics



Day One

Introduction to Security Cooperation and General Authorities

Security Cooperation Organization Responsibilities

Technology Transfer and Export Controls









- Day Two
 - Introduction to Security Cooperation Programs
 - Foreign Military Sales Process
 - End-Use Monitoring



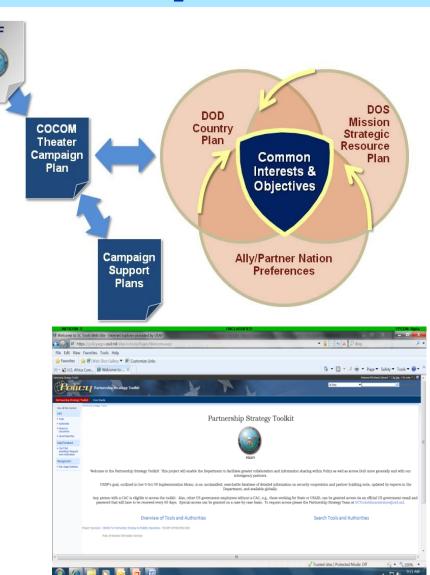
- Day Three
 - International Training Managemen
 - SCO Resource Management
 - Acquisition for FMS
 - Military to Military (Mil-to-Mil) Program Execution
 - Combined Exercise Program Execution
 - Humanitarian Assistance
 - Disaster Response/Relief







- Day Four
 - National Guidance Documents
 - SCO Planning Tools
 - Partnership Strategy Toolkit Demonstration
 - Capability Based Planning
 - GCC Planning
 Considerations Host Staff
 Presentation
 - Country NeedsAssessmentPractical Exercise



- Day Five
 - Introduction to the Security Cooperation Information Portal (SCIP)
 - Application of automation tools (SAN, OHASIS, TSCMIS, etc.) -Host Staff
 Presentation
 - Senior Leader Perspective on SC/SA at a GCC.

Multiple Choice



SCM-AO Prototyping

- SCM-0-1-12
 - One student from DIILS
- SCM-AO-1-12
 - GCC Prototype AFRICOM (27 Feb 02 Mar)
- SCM-AO-2-12
 - MILDEP Prototype USMC MCSCG (16-20 Apr)
- SCM-0-6-12 thru SCM-0-9-12
 - Will be available for SCM-AO credit



SCM-AO Curriculum Options

Add SCM-AO in-resident at DISAM

- Possibly running concurrently with SCM-O
- Enable MILDEP HQs to teach MILDEP unique action officer roles (e.g. SC planning, MILDEP programs, etc.)



SCM-AO Support Requirements

- Upon completion of proto-type classes, we'll disseminate FY13 projected offering (based on partner/host requirements).
- Need significant Headquarter staff (e.g. OSD, MILDEP, GCC, etc.) support for course to be successful.
 - Practical application
 - Unique policies/procedures/roles
 - On-site coordination



Questions



SAM-I

Mr. Bob VanHorn



SAM-I Objectives

SAM-I provides an overview of security cooperation (SC) programs for students who do not need detailed instruction regarding financial, logistics, or training management. The intended audience encompasses not only personnel in defense ministries, service headquarters, and procurement bureaus, but may also include such diverse organizations as ministries of finance and economic development, presidential offices and national security councils, inspectors general, and legislators. Moreover, the course is ideal for international liaison personnel assigned to US organizations in CONUS, as well as foreign defense attachés and procurement officials assigned to Washington, DC.

SAM-I Target Audience

Personnel assigned to

- defense ministries, service headquarters, and procurement bureaus;
- ministries of finance and economic development, presidential offices and national security councils, inspectors general, and legislators; and
- embassies in the US or as liaisons at US organizations in CONUS.



Resident International Courses

Quality Quality Quali

		(Days)	<u>/EV 13\</u>
Internation al Purchaser	International Training, Logistics, and Finance Managers	12 12	(F1 ₅ 12)
Internation al Orientation	International Senior Leaders and Defense Attachés	8	5
Advanced Training	International Training Managers	4	5
Advanced Finance	International FMS Financial Managers	4	5
Advanced Logistics	International FMS Logistics Managers	4	5



SAM-IO Lesson Topics

Day One

Introduction to SAM-I Curriculum, DISAM, WPAFB, and the USA

Day Two

- Security Cooperation Legislation & Policy
- Technology Transfer
- Security Cooperation Organizations

Days Three

- FMS Process
- Day Four
 - FMS Process
 - Introduction to Training Management



SAM-IO Lesson Topics

Day Five

- FMS Contractual Documents
- FSP Activity

Day Six

- Acquisition for FMS
- Direct Commercial Sales vs. FMS
- End Use Monitoring and Third-Party Transfer

Day Seven

FSP Activity



SAM-IO Lesson Topics

Day Eight

- Introduction to Logistics Management
- Introduction to Financial Management
- International Armaments Cooperation Programs
- Introduction to the Security Cooperation Information Portal (SCIP)



SAM-IF Lesson Topics

Day One

- Funds Management
- Federal Reserve Bank of New York and Interest Bearing accounts (FRBNY/IBAs)
- Pricing

Day Two

- Pricing
- Billing
- FSP activity



SAM-IF Lesson Topics

Day Three

- Billing
- SCIP Financial Management Exercise

Day Four

- SCIP Financial Management Exercise
- Customer's Role in FMS Case Management
- Review and Comprehension Exercise (RACE)



SAM-IL Lesson Topics

Day One

- Logistics Support Programs
- Cataloging
- Requisitioning

Day Two

- Transportation
- Discrepancy Reporting
- FSP activity



SAM-IL Lesson Topics

Day Three

- Logistics Exercise
- SCIP Logistics Management Exercise

Day Four

- SCIP Logistics Management Exercise
- Customer's Role in FMS Case Management
- Review and Comprehension Exercise (RACE)



SAM-IT Lesson Topics

Day One

Advanced Training Management

Day Two

- Student Administration
- FSP Activity

Day Three

Training Management Automation Systems

Day Four

- Training Management Automation Systems
- Customer's Role in FMS Case Management
- Review and Comprehension Exercise (RACE)



Field Studies Program

Objective: Provide students with an understanding of the American way of life, especially the importance that we place on basic freedoms and human rights*.

*DoDI 5410.17



Field Studies Program

- Eight events over a three-week course
- Events during class hours are mandatory
- Events after hours or on weekends are optional



Sample FSP Events

- Welcome reception with WPAFB personnel
- Cincinnati trip
- Air Force museum
- Dayton businesses and local government offices
- Ohio Statehouse



Sample FSP Events

- Ohio State University
- Local factories
- Museums and historical parks
- End-of-course picnic/OHARNG brief
- Home visits



SAM-I Student Feedback

- Met Course Objectives
 - **4.60**
- Relevance to Current Position
 - **4.49**
- Quality of Instruction
 - **4.54**



FY 11 Averages

Proposed SAM-I Changes

- Tentative plans to replace the RACE with an FMS exercise.
- Target date TBD.



Questions



SAM-TO/TM

Mr. Ferrelle Smith



SAM-TO/TM Objectives

The Training Officer (TO) course is designed to meet the needs of the **International Military Student** Offices (IMSO) at the installation level. The Training Manager (TM) course is designed for personnel with duties involved with international training activities at the military department level and above. The TO course is provided in residence at DISAM over five days (Monday through Friday). The TM course consists of a prerequisite distance learning module tailored for training managers, in addition to the five days of TO/TM classroom instruction.

SAM-TO/TM Target Audience

- Training Officers
- Training Management personnel



SAM-TO/TM Lesson Topics

Day One

- Orientation
- Introduction to Security Cooperation

Day Two

- Student Administration
- U.S. Field Studies Program and Human Rights
- Legal Issues for IMSOs
- Training Program Automation

Day Three

- Practical Exercise
- MILDEP-Unique Instruction



SAM-TO/TM Lesson Topics

Day Four

- MILDEP-Unique IMSO Instruction
- Cross-Cultural Communications
- Cultural Aspects-Asia

Day Five

- Cultural Aspects-Middle East
- Cultural Aspects-Latin America
- Cultural Aspects-Africa



SAM-TO/TM Student Feedback

- Met Course Objectives
 - **4.53**
- Relevance to Current Position
 - **4.46**
- Quality of Instruction
 - **4.**56



FY 11 Averages

Proposed SAM-TO/TM Changes

Added IPSR requirements to course



Questions



SAM-AT

Mr. Aaron Prince



SAM-AT (Level 4)Objectives

- Provide members throughout the entire international training community an in-depth understanding of SC training policy issues enabling them to provide informed, constructive policy advice to senior DoD and DoS leaders.
- This will be accomplished through the use of expert guest lecturers discussing topical issues regarding current policy and its implementation procedures.
- The course will also study automation tools and new automation initiatives being introduced to the training community.

SAM-AT Target Audience

- SC Community dealing with Training Management
 - DSCA
 - MILDEPs
 - COCOMs
 - SCOs
 - IMSOs



Day One

- SC Programs, Legislation and Policy Updates
- DSCA Perspective/Discussion on Training Management Issues
- How DSCA Develops Policy
- IMS Health Affairs Issues

Day Two

- COCOM Perspective/Discussion on Training Management Issues
- MILDEP Perspective/Discussion on Training Management Issues
 - Led by each MILDEP



Day Three

- Training Program Automation Initiatives: Discussion/Demo/Hands-on Training
 - DSAMS
 - SAN
 - TMS
 - IMSO web
- Field Studies Program (FSP) Practical Exercise
 - What is an FSP?
 - What requirements/planning go into developing an FSP events?
 - DISAM led FSP event to Cincinnati
 - Underground Railroad Freedom Center Museum
 - Riverboat Dinner Cruise



- Day Four
 - FSP Evaluation:
 - Lessons Learned during the FSP event to Cincinnati.
 - DLI Perspective/Discussion on Training Management Issues
 - SCO Perspective/Discussion on Training Management Issues
 - IMSO Perspective/Discussion on Training Management Issues
 - DoS Perspective/Discussion on Training Management Issues



Day Five

- Combating Terrorism Fellowship Program (CTFP) Perspective/Discussion on Training Management Issues
- Regional Center Perspective/Discussion on Training Management Issues
- Department of State IMS IMET Survey



SAM-AT Student Feedback

- Met Course Objectives
 - **4.83**
- Relevance to Current Position
 - **4.83**
- Quality of Instruction
 - **4.80**



FY 11 Averages

SAM-AT Student Feedback

- The briefing was very generic and didn't focus on anything that would be a topic of an advanced training class. The briefer did not allow any open discussion and the briefing was too long and basic."
- "Good for me to understand the duties/problems of the SCO at the other end and how it impacts the IMSO."

SAM-AT Issues

- Guidance for Guest Speakers:
 - Remember, this is an Advanced Class.
 - Less briefing on what your organization is
 - i.e. Mission, Org Charts, etc.
 - Focus more on discussion/dialog of current issues.
 - Time management to allow for questions/discussion.



SAM-AT Issues

- Due to SCM-O-7-12 course being held at same time, SAM-AT will be located in Room 308
 - This room will only hold 40 students
 - Quotas:

AFRICOM: 4 Army: 4

EUCOM: 4 Navy: 4

CENTCOM: 4 Air Force: 4

SOUTHCOM: 4 Marine Corps: 3

PACOM:4 Coast Guard: 2

NORTHCOM: 1 DoD: 1

DLI: 1

Total: 40



SAM-AT Issues

- Dayton Air Show held weekend prior to start of SAM-AT:
 - Availability of billeting on base?



Questions



SPD-I

Mr. Ken Martin



SPD-I Objectives

Designed to provide mid-level SC education and an introduction to SC for U.S. military and civilian personnel serving within the DoD State Partnership Program (SPP) community which supports U.S. international SC programs. The general course objective is to furnish students with a basic understanding of the SPP, emphasizing SC administration, planning, organization, and operations, as well as emphasizing the interaction and constraints of the SPP with DoD SC activities.

SPD-I Target Audience

- Individual state partnership directors (SPDs) and staff
- National Guard Bureau staff members
- Bilateral Affairs Officers (BAOs)



SPD-I Lesson Topics

Day One

- Intro to SPP (NGB)
- Country team and SCO responsibilities
- Intro to SCM
- GCC overview seminar

Day Two

- SPP admin procedures (NGB)
- SC planning
- SCP legislation and policy

Day Three

- SPP programs (NGB)
- SPP ops implementation (NGB)
- Ethics



SPD-I Lesson Topics

Day Four

- FMS overview
- Defense education and training management
- End-use monitoring
- GCC regional seminar

Day Five

- Technology transfer and export controls
- Final exam and course critique (NGB)



SPD-I Student Feedback

- Met Course Objectives
 - **4.60**
- Relevance to Current Position
 - **4.54**
- Quality of Instruction
 - **4.62**



FY 11 Averages

SPD-I Issues

- While offered three times annually, first offering (1st Qtr) typically under-subscribed
 - Slow CR funding likely cause
 - Spread enrollment throughout the year



Proposed SPD-I Changes

- Provide extended "Intro to SCM" as provided in SCM-O course
- Provide extended "Intro to SC Programs as provided in SCM-O course



Questions

